

Iridium® Satellite Announces Q1 2008 Results

idium® Satellite Announces Q1 2008 ResultsBETHESDA, Md., April 28 /PRNewswire/ -- Iridium® Satellite LC announces record-setting financial results for the first guarter ended March 31, 2008.

ridium posted another record quarter with across-the-board growth in profits, revenue and subscribers in II the regions and vertical markets served," said Matt Desch, Iridium chairman and CEO. "This growth in urther solidifies our position as the fastest-growing, and second largest, mobile satellite services (MSS) ompany in the world."

evenue in the first quarter was \$74.3 million versus \$52.7 million in the same quarter last year, a 41 ercent increase.

rst quarter EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) of \$24.4 million was 0 percent greater than EBITDA in the first quarter 2007, which totaled \$13.6 million.

s of March 31, 2008, Iridium surpassed 250,000 subscribers worldwide, a 37 percent increase over the rst quarter 2007 total of 183,000.

idium continued strong growth in the machine-to-machine (M2M) market during the first quarter. The ompany's total number of short-burst data (SBD) subscribers increased 169 percent over first quarter 007.

he company also posted significant increases over first quarter 2007 in voice and data traffic. Traffic in 10 ne U.S. and Canada was up almost 100 percent and up 61 percent in the Australia/Asia-Pacific region.

he company unveiled "Iridium OpenPort(SM)," a breakthrough product that has changed the competitive indscape in the marine satcom market. Iridium OpenPort is an optimized-bandwidth marine satellite ystem featuring multiple phone lines, IP connectivity, flexible data speeds up to 128 kilobits per second abps), substantially lower equipment and airtime costs, and unique 100 percent global coverage and ervice quality. It provides a cost-effective way to address increased maritime reporting and management equirements, opening up new market segments for Iridium.

Thanks to committed launch partners, we are already seeing higher-than- expected demand for Iridium penPort and have logged pre-orders for thousands of units in the first quarter," Desch said.

he company also demonstrated its commitment to the emergency services market through its "Trade-Up Iridium" program, which helps ensure first responders have high-quality, real-time MSS at their ngertips when needed the most.

nally, the company continues its long-term relationship with the U.S. Department of Defense (DoD) rough the renewal of its airtime services and gateway maintenance agreements with the Defense Iformation Systems Agency (DISA) of the DoD.

Renewal of the five-year Enhanced Mobile Satellite Services (EMSS) contract ensures continuation of nique voice and data communications which support DoD missions worldwide," Desch said. "Feedback idicates Iridium is a critical part of the armed forces' communications suite, and we look forward to ffering new capabilities to meet their ongoing needs."

idium continues to lay the foundation for the future by making significant strides in the development of s next-generation satellite constellation, "Iridium NEXT." During the first quarter, Iridium announced greements with three companies -- Lockheed Martin, Space Systems Loral and Thales Alenia Space -- to evelop design concepts, review critical engineering trades, and evaluate performance and capabilities equired for NEXT, along with the costs to manufacture and launch the system. This is a critical step sward awarding a single-source supply contract to one of these companies, which Iridium expects to ccur sometime around mid-2009.

bout Iridium Satellite

idium Satellite LLC (http://www.iridium.com/) is the only MSS company offering gap-free, pole-to-pole overage over the entire globe. Iridium's constellation of 66 low-earth orbiting (LEO), cross-linked atellites (and multiple in-orbit spares) provides critical voice and data services for areas not served by ther communication networks. Iridium has been steadily growing subscribers at a double-digit annual ate since 2004, driven by increasing demand for reliable, secure, global communications. Iridium serves

ommercial markets through a worldwide network of more than 150 distributors, and also provides ervices to the DoD and other U.S. and international government agencies. The company's customers epresent a broad spectrum of industry, including maritime, aeronautical, government/defense, public afety, utilities, oil/gas, mining, forestry, heavy equipment and transportation. Iridium has launched a najor development program for its next-generation satellite constellation, Iridium NEXT, which will enable atellite-based innovations beyond communications. The company is headquartered in Bethesda, Md. and privately held.

OURCE: Iridium Satellite LLC

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