



## **Satcom Direct and Iridium Partner to Deliver Iridium Certus(SM) Terminals and Services to the Aviation Industry**

### **Continued growth of Iridium Certus aviation partner network shows strong demand for the next-generation service**

MCLEAN, Va., Sept. 11, 2018 /PRNewswire/ -- Iridium Communications Inc. (NASDAQ: IRDM) announced today that Satcom Direct, Inc. (SD) is the newest Value Added Manufacturer (VAM) and service provider for Iridium Certus aviation products. SD will be designing and manufacturing new terminals for compatibility with the Iridium Certus service, while also providing the service direct to the business aviation community. The new products and services are being added to the SD Connectivity portfolio, integrating with the company's existing technology and software value-adds to enhance the end user experience.

As a global leader in connectivity and avionics solutions, SD's mission is to synchronize the aircraft with flight operations. Iridium Certus will integrate with existing SD hardware and software, including the already popular SDR<sup>®</sup> Series and SD Hub Series of cabin routers, as well as the SD Pro<sup>®</sup> platform, to provide customers with features and capabilities like real-time data analytics, cyber security, account management and more. This partnership will help extend the reach of SD's existing customer base by offering fully global L-band broadband coverage, while creating a complete, end-to-end customer experience for aviators. This latest announcement builds on the existing agreement between Iridium and COMSAT, an SD company, which named COMSAT as an Iridium Certus service provider for U.S. Department of Defense (DoD) users in February this year.

"Due to the global nature of our business, adding Iridium Certus to our portfolio, from both a hardware and a service standpoint, is a natural fit," said SD VP of Strategy Dylan Browne. "Not only will Iridium Certus integrate directly with our existing platform and equipment, it opens a new era of possibilities for our business aviation customers."

Iridium Certus aviation customers will gain access to smaller hardware, faster speeds, competitive price packages and unmatched global coverage. The service will soon deliver the fastest L-band broadband speeds on the market and provide data speed options of up to 704 Kbps, and eventually as high as approximately 1.4 Mbps. For Iridium Certus aviation applications, commercial service introduction is expected in 2019, after completion of inflight trials.

"It's an exciting time for Iridium, and especially for the aviation line of business," said Bryan Hartin, executive vice president, Sales and Marketing at Iridium. "With every leading VAM and service provider we add, the need for Iridium Certus is validated, continuing our strong momentum. Between the upcoming completion of the Iridium<sup>®</sup> NEXT launch campaign and the beginning of the initial flight trials, the coming months are very promising."

Enabled by Iridium NEXT, the Company's next-generation, \$3 billion satellite constellation, Iridium Certus will provide higher quality voice capabilities, alongside enterprise-grade broadband functionality, for the entire planet, whether on land, in the air or at sea. Commercial availability for other industry verticals, such as maritime and land-mobile, is planned for 2018. To date, there have been seven successful Iridium NEXT launches, deploying 65 new satellites. One launch remains to complete the historic constellation refresh.

### **About Iridium Communications Inc.**

Iridium is the only mobile voice and data satellite communications network that spans the entire globe. Iridium enables connections between people, organizations and assets to and from anywhere, in real time. Together with its ecosystem of partner companies, Iridium delivers an innovative and rich portfolio of reliable solutions for markets that require truly global communications. The company has a major development program underway for its next-generation network — Iridium NEXT. Iridium Communications Inc. is headquartered in McLean, Va., U.S.A., and its common stock trades on the NASDAQ Global Select Market under the ticker symbol IRDM. For more information about Iridium products, services and partner solutions, visit [www.iridium.com](http://www.iridium.com).

### **Forward Looking Statements**

*Statements in this press release that are not purely historical facts may constitute forward-looking*

statements as defined in the Private Securities Litigation Reform Act of 1995. The Company has based these statements on its current expectations and the information currently available to us. Forward-looking statements in this press release include statements regarding the deployment of the Iridium NEXT constellation and the launch timing and expected benefits of Iridium Certus. Forward-looking statements can be identified by the words "anticipates," "may," "can," "believes," "expects," "projects," "intends," "likely," "will," "to be" and other expressions that are predictions or indicate future events, trends or prospects. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Iridium to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. These risks and uncertainties include, but are not limited to, uncertainties regarding potential delays in the Iridium NEXT deployment, the development and functionality of Iridium NEXT and related products and services, including Iridium Certus, and the company's ability to maintain the health, capacity and content of its satellite constellation, as well as general industry and economic conditions, and competitive, legal, governmental and technological factors. Other factors that could cause actual results to differ materially from those indicated by the forward-looking statements include those factors listed under the caption "Risk Factors" in the Company's Form 10-K for the year ended December 31, 2017, filed with the Securities and Exchange Commission (the "SEC") on February 22, 2018, and in the Company's Form 10-Q for the quarter ended June 30, 2018, filed with the SEC on July 31, 2018, as well as other filings Iridium makes with the SEC from time to time. There is no assurance that Iridium's expectations will be realized. If one or more of these risks or uncertainties materialize, or if Iridium's underlying assumptions prove incorrect, actual results may vary materially from those expected, estimated or projected. Iridium's forward-looking statements speak only as of the date of this press release, and Iridium undertakes no obligation to update forward-looking statements.

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