



IRIDIUM COMMUNICATIONS

JUNE 7, 2023



FORWARD LOOKING STATEMENTS

Safe Harbor Statement

This presentation contains statements about future events and expectations known as “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Iridium Communications Inc. (“Iridium” or the “Company”) has based these statements on its current expectations and the information currently available to it.

Forward-looking statements in this presentation include statements regarding expected Operational EBITDA, capital expenditures, free cash flow and leverage levels; potential returns to shareholders, including dividends and share buybacks; expected growth and competitive factors in the mobile satellite services segment; and the market for, capabilities of, and growth prospects for new products and services, such as IoT, consumer and direct-to-device opportunities. Other forward-looking statements can be identified by the words “anticipates,” “may,” “can,” “believes,” “expects,” “projects,” “intends,” “likely,” “will,” “to be” and other expressions that are predictions of or indicate future events, trends or prospects. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Iridium to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. These risks and uncertainties include, but are not limited to, uncertainties regarding expected Operational EBITDA margin, growth in subscribers and revenue, levels of demand for mobile satellite services, including the development of and demand for new products and services, such as IoT and direct-to-device, the Company’s ability to complete its share repurchase programs, and the Company’s ability to maintain the health, capacity and content of its satellite constellation, as well as general industry and economic conditions, and competitive, legal, governmental and technological factors. Other factors that could cause actual results to differ materially from those indicated by the forward-looking statements include those factors listed under the caption “Risk Factors” in the Company’s Form 10-K for the year ended December 31, 2022, filed with the SEC on February 16, 2023, as well as other filings Iridium makes with the SEC from time to time. There is no assurance that Iridium’s expectations will be realized. If one or more of these risks or uncertainties materialize, or if Iridium’s underlying assumptions prove incorrect, actual results may vary materially from those expected, estimated or projected.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof unless otherwise indicated. The Company undertakes no obligation to release publicly any revisions to any forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise.



NON-GAAP FINANCIAL MEASURES

Non-GAAP Financial Measures

In addition to disclosing financial results that are determined in accordance with U.S. GAAP, the Company provides Operational EBITDA, Operational EBITDA margin and Pro Forma Free Cash Flow, which are non-GAAP financial measures, as supplemental measures to help investors evaluate the Company's fundamental operational performance. Operational EBITDA represents earnings before interest, income taxes, depreciation and amortization, income (loss) on equity method investments, net, share-based compensation expenses and, for periods presented through the first quarter of 2020 only, certain expenses associated with the construction of the Company's Iridium NEXT satellite constellation, primarily in-orbit insurance. The Company considers the loss on early extinguishment of debt to be financing-related costs associated with interest expense or amortization of financing fees, which by definition are excluded from Operational EBITDA. Such charges are incidental to, but not reflective of, the Company's day-to-day operating performance. The Company also presents Operational EBITDA expressed as a percentage of GAAP revenue, or Operational EBITDA margin. In addition, the Company presents Pro Forma Free Cash Flow, which subtracts non-cash hosted payload revenue, pro forma net interest, and normalized capital expenditures, working capital and cash taxes from Operational EBITDA. The Company uses Pro Forma Free Cash Flow to measure the Company's capacity for deleveraging and other shareholder-friendly actions. Operational EBITDA, along with its related measure, Operational EBITDA margin, and Pro Forma Free Cash Flow, do not represent, and should not be considered, alternatives to U.S. GAAP measurements such as net income or loss. In addition, there is no standardized measurement of Operational EBITDA or Pro Forma Free Cash Flow, and the Company's calculations thereof may not be comparable to similarly titled measures reported by other companies. The Company believes Operational EBITDA and Pro Forma Free Cash Flow are useful measures across time in evaluating the Company's fundamental core operating performance. Management also uses Operational EBITDA to manage the business, including in preparing its annual operating budget, debt covenant compliance, financial projections and compensation plans. The Company believes that Operational EBITDA and Pro Forma Free Cash Flow are also useful to investors because similar measures are frequently used by securities analysts, investors and other interested parties in their evaluation of companies in similar industries. As indicated, Operational EBITDA does not include interest expense on borrowed money, the payment of income taxes, amortization of the Company's definite-lived intangible assets, or depreciation expense on the Company's capital assets, which are necessary elements of the Company's operations. Since Operational EBITDA does not account for these and other expenses, its utility as a measure of the Company's operating performance has material limitations. Pro Forma Free Cash Flow further adjusts Operational EBITDA by subtracting pro forma net interest, cash from hosted payloads, and normalized amounts of capital expenditures, working capital and cash taxes. The actual amounts of these pro forma and normalized measures may vary from year to year. Due to these limitations, the Company's management does not view Operational EBITDA or Pro Forma Free Cash Flow in isolation, but also uses other measurements, such as net income (loss), revenues, operating profit and cash flows from operating activities, to measure operating performance. Please refer to the schedule in the Appendix for a reconciliation of consolidated GAAP net loss to Operational EBITDA and Pro Forma Free Cash Flow and Iridium's Investor Relations webpage at www.iridium.com for a discussion and reconciliation of these and other non-GAAP financial measures. We do not provide a forward-looking reconciliation of expected full-year 2023 Operational EBITDA or Pro Forma Free Cash Flow guidance as the amount and significance of special items required to develop meaningful comparable GAAP financial measures cannot be estimated at this time without unreasonable efforts.



NON-GAAP FINANCIAL MEASURES

Iridium Communications Inc.
Supplemental Reconciliation of GAAP Net Income (Loss) to Operational
(In thousands)

	Year Ended December 31,	
	2022	2021
GAAP net income (loss)	8,722	(9,319)
Interest expense, net	65,089	73,906
Income tax (benefit) expense	292	(19,569)
Depreciation and amortization	303,484	305,431
Share-based compensation	43,729	26,879
Loss on extinguishment of debt	1,187	879
Loss on equity method investments	1,496	—
Operational EBITDA	423,999	378,207



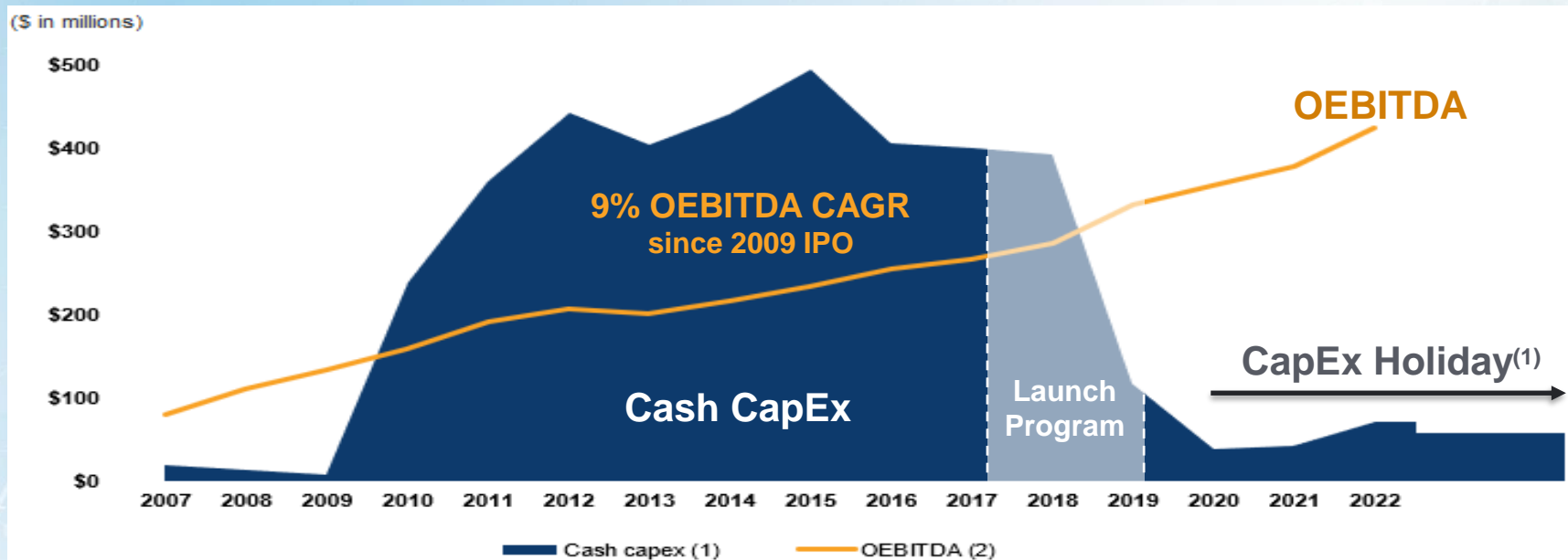
IRIDIUM'S BUSINESS MODEL IS UNIQUE

- **Unique L-Band Satellite Service**
- **Long History of Growth**
- **Powerful Wholesale Distribution Network**

- **Numerous Vectors for Growth**
- **Disciplined Management**
- **Returning Capital to Shareholders**



UPGRADED CONSTELLATION SUPPORTS FREE CASH FLOW AND LONG-TERM GROWTH



Note: Cash capex adjusted to exclude deferred capex / financing payments. Capex is anticipated to average \$50 - 60 million per annum for the rest of the holiday period.

- (1) Guidance speaks only as of the date it was originally provided (April 20, 2023). Inclusion of guidance herein should not be interpreted as a reaffirmation by Iridium of its guidance. Iridium undertakes no obligation to update its guidance after the date it was originally provided.
- (2) Operational EBITDA represents earnings before interest, income taxes, depreciation and amortization, Iridium NEXT revenues and expenses (for periods prior to the deployment of Iridium NEXT only), income (loss) on equity method investments, net, share-based compensation expenses, the impact of purchase accounting and non-cash gain from the Boeing transaction. The Company considers the loss on early extinguishment of debt to be financing-related costs associated with interest expense or amortization of financing fees, which by definition are excluded from Operational EBITDA. See Non-GAAP Financial Measures slide for further discussion of OEBITDA. See Appendix and definition for reconciliation of Operational EBITDA to Net Income/Loss.

A FOCUS ON MOBILITY & PERSONAL COMMUNICATIONS

We focus uniquely on solutions that require small antenna size, lower (battery) power, effective bandwidths, and high reliability (like safety services)

If satellite services were like package delivery...



Ku/Ka-band Commodity Broadband



Iridium's L-band Solutions



Market Growth Areas

OUR NETWORK ARCHITECTURE PROVIDES A SUSTAINABLE COMPETITIVE ADVANTAGE



- **Crosslinked Mesh Architecture**
- **Long Operational Life (Gen1 lasted 21 Years)**
- **Low Earth Orbit**
- **Global Coverage (including Polar)**
- **L-Band for Mobility and Penetration**

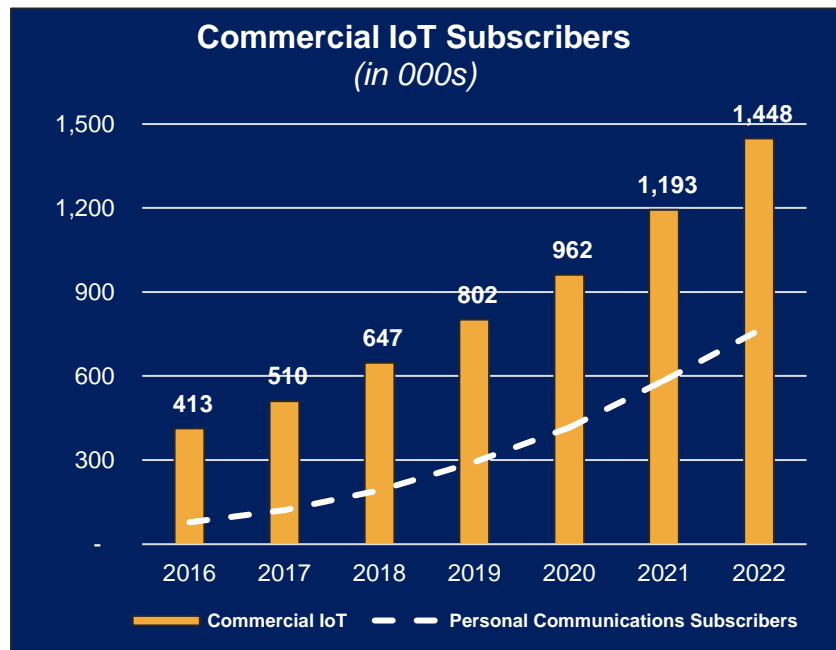
- **State-of-the-Art Gen2 Constellation Built with Redundancies**
 - Initially Launched in 2017 to 2019
 - Network is Young and Healthy
 - Successful Launch of Final Spares in May

GLOBAL PARTNER ECOSYSTEM DRIVES INNOVATION & MARGIN GROWTH



GROWING OPPORTUNITIES IN IoT & CONSUMER

5-Year CAGR from Personal Satellite Communications of 50%



NEW DIRECT-TO-SMARTPHONE UPSIDE WITH QUALCOMM

- Partnership with Qualcomm Technologies integrates Iridium L-band messaging and SOS safety into smartphones
- OEMs are integrating Snapdragon Satellite solution into their premium Android devices
- Technology initially in smartphones with potential follow-on markets in automotive, laptops, etc.
- Royalty & usage revenue opportunity brings upside to already strong growth plan



INVESTMENT HIGHLIGHTS

Strong levered free cash flow with expectations for meaningful shareholder returns



**Strong Cash Flow
Conversion**

- Monetizing Growth
- Extended CapEx Holiday



**Flexible Allocation
of Capital**

- Ongoing Deleveraging
- Net Leverage Target of 2.5x – 3.5x⁽¹⁾



**Maximizing
Shareholder Returns**

- Delivering Meaningful Capital Returns
- Share Repurchases & Dividends Underway

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